

EDWARD M. DALY

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Daly Consulting & Logistics, LLC

EXECUTIVE MANAGEMENT | LEADERSHIP EXPERT

RESULTS PRODUCING EXECUTIVE | INSPIRATIONAL DEVELOPER OF LEADERS |
TRANSFORMATIONAL & INNOVATIVE THINKER | COHESIVE TEAM BUILDER

Areas of Extensive Experience

- * Evolutionary/Revolutionary Change and Optimizing Logistics Effects in the 21st Century
- * Defense Industrial Base Manufacturing/Production Modernization
- * International Supply Chain and Contested Logistics Given the Strategic Environment
- * Application of Data Analytics and Predictive Analysis to Decision-Making
- * Transformational Leadership, Organizational Structure, and Company Culture
- * Policy, Strategy, Foreign Military Sales, and Building Capacity for U.S. Partners/Allies

PROFESSIONAL HIGHLIGHTS

COMMANDING GENERAL (CEO)

2017-2020

ARMY MATERIEL COMMAND (Redstone Arsenal, AL)

As the U.S. Army's Senior Logistician, had Direct Responsibility over:

- The Department of Defense's second largest 4-Star organization with 10 General Officer-led major commands comprised of over 190,000 Soldiers, Department of the Army Civilians, and Contractors
 - Logistics, Sustainment, and Materiel Readiness from Installations to the Forward Tactical Edge, Ensuring Globally Dominant Land Force Capabilities
 - An annual budget of \$9B in Contract Authority, \$8B in Army Working Capital Fund workload, over \$20B in Sustainment/Installation Portfolio Budgets, \$20B in appropriated and non-appropriated funds, over \$100B in Army Contracting Command executed contracts
 - A Foreign Military Sales portfolio of 6,500 cases valued at \$225B for over 100 countries
- ◆ **Organic Industrial Base (OIB) Modernization:** Developed a comprehensive 15-year, \$18 Billion OIB Modernization Plan for 23 Army Depots, Arsenal, and Ammunition Plants, which focused on right-sizing the capacities/capabilities, improving and implementing advanced manufacturing techniques/processes, investing in state-of-the-art technologies, reducing vulnerabilities and enhancing protection, expanding training for the 20,000 artisan workforce, implementing energy initiatives, and eliminating single points of failure based on the international supply chain.
 - ◆ **Facilities Improvement Strategy:** Established a 10-year, \$20 Billion Army Facilities Infrastructure Investment Plan focused on upgrading barracks, privatized family housing, motor pools, aircraft hangers, and deployment capabilities (e.g., airfields and Army Prepositioned Stocks facilities) on both Army and Joint bases worldwide.
 - ◆ **Supply Chain Optimization:** Engineered significant changes to the Army's supply chain process management. The optimization plan yielded significant performance metric improvements: order processing time (75% improvement), reduced demand forecast error using predictive data analytics (30% improvement), increased use of enterprise resource planning programs and micro-services (increase of 70%) and numerous other initiatives to increase Army readiness and increase strategic depth of commodities/stocks.

- ◆ **Sustainment Capabilities and Contested Logistics in the 21st Century:** Created the operational framework to ensure sustainment capabilities will meet the requirements of the Army of 2030 and the design of the Army of 2040. Focused on revolutionary changes to sustainment from the perspective of doctrine, organizational design, training, and materiel solutions and projected capabilities investments totaling over \$30 Billion.
- ◆ **Foreign Military Sales (FMS):** Refined and improved the approach and response time to meet over 6,500 FMS Requirements with a value of over \$225 Billion. Focused efforts on support to Ukraine which translated to over \$12 Billion in sales and deliveries that enabled Ukraine to sustain operations against Russia. Additionally, improved FMS efforts to deliver materiel on accelerated timelines as exhibited by sales of M1 Tanks and other military platforms to Poland, Taiwan, and additional countries with U. S. National Security Interests.
- ◆ **Talent Management and Leadership Initiatives:** Revamped and expanded the way the Army does talent management for Logisticians. Broadened diversity and inclusion efforts to ensure the most highly effective Army organizations.

PRIOR EXPERIENCE

ARMY MATERIEL COMMAND & SENIOR COMMANDER REDSTONE ARSENAL 2017-2020
DEPUTY COMMANDING GENERAL (COO)

ARMY SUSTAINMENT COMMAND & SENIOR COMMANDER ROCK ISLAND ARSENAL 2016-2017
COMMANDING GENERAL (CEO)

COMBAT TOURS IN IRAQ, AFGHANISTAN (DESERT SHIELD/DESERT STORM, OIF, OEF) 1991-2011

DALY CONSULTING & LOGISTICS, LLC

EXECUTING ACTIVE CONSULTING CONTRACTS IN THE AREAS OF MAY 2023-PRESENT
MANUFACTURING/PRODUCTION/ENERGY/LOGISTICS

EDUCATION, TRAINING, & AWARDS

Master's Degree, Strategic Studies (2008)
 United States Army War College, Carlisle, PA

Master's Degree, Business Administration (1999)
 Gonzaga University, Spokane, WA

B.S., Business Administration with a concentration in Civil Engineering (1987)
 United States Military Academy, West Point, NY

Extensive Military Training and Decorated Soldier with Continuous Honorable Service since 1987

2022 Honorary ROCK of the Year Award (Awarded by ROCKS, Inc.)

First Logistics Commissioned 4-Star General from the United States Military Academy

Member of the Army Materiel Command and U.S. Army Ordnance Halls of Fame